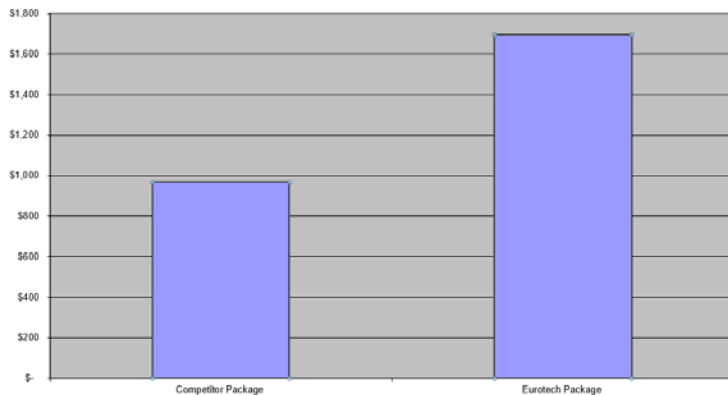


Buy a Machine to Make the Most Money, Not to Spend the Least Amount of Money.



Competitor Brand

Eurotech Rapido



IT'S A FACT!

10 Year Cash Flow

TAKE THE CHALLENGE
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ENCLOSED

T & L Automatics Reveals how they get new CNC Machines FREE every year!

“With a fast machine,” explains T & L Owner, Tom Hassett, “you can offset the cost and over time get a new CNC machine for free every year”.

Return on assets is a main stay of concern in the manufacturing business. The formulas for this are simple. More parts per hour at the same labor charge for each piece and your return per hour is higher. If the labor content of a part is \$3.00 each and you invest in a machine that will generate 20 pieces per hour instead of a cheaper unit that will produce 17 pieces per hour the return for the more expensive machine is \$9.00 per hour. Given a 40 hour week and two shifts that’s an increase in labor dollars of \$720.00 per week or X 4.3 of \$3096.00 per month. From here you just need to look at debt service. How much more a month is the more expensive machine costing me. If the faster machine will cost \$1000.00 more a month and all works well there is \$2000.00 a month to use to reduce debt or put on the bottom line. Thus the parts per hour offset your machine payment, i.e., the higher technology gives you better throughput and that pays for the machine. – Tom Hassett, Owner of T & L Automatics [for full story see Today’s Medical Developments Magazine, Nov. 2014]



Tom Hassett, Joe, Sean, Kathleen
and Brian Selway

Accratronics Wins with Technology and Productivity Improvement

Sky Rockets for them in Aerospace Manufacturing!

“We first saw Eurotech at the 2008 Westec show; upon further research at IMTS that year we bought the 420SLLY. We’ve since bought three more Eurotechs – the Rapido models. Originally we didn’t believe Eurotech could achieve the cycle times they quoted but we thought if they even came close we would be happy. We started making parts even faster than they quoted!”

“Previously we were running these parts on five different machines – three CNCs and two custom-built special purpose machines. The CNCs made the body and the two special purpose machines did the slots, explains Troy Jones.” “Before we bought the Eurotech our cycle time on the parts was 30 minutes plus handling,” Jones says. “The Eurotech took that to 6 minutes and 50 seconds, including handling! We were pleasantly surprised, of course. We’ve experienced a productivity improvement of over 400%. I’m always amazed at the speed of these machines and the tolerances are phenomenal; we’re constantly holding tolerances of .0005” all day.” [see full story in CNC West Magazine, June, 2010]



Troy Jones, Accratronics

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